

IDENTIKEY deployment and training unleashed at independent training solutions provider Enline

Enline, an independent technology solutions provider provides advice to both the private and public sector on matters relating to information security and infrastructure solutions. The company was looking for a solution that could be integrated into its applications Computer Associates Site Minder using a SOAP interface. Enline deployed VASCO's IDENTIKEY server and consequently participated in a training program, becoming an accredited IDENTIKEY partner in the UK offering consultancy to its customers.

A METICULOUS APPROACH



Enline is an independent technology solutions provider, focusing on areas such as hardware supply, operating systems, virtualization services, remote access, firewalls and VPNs. Its solutions are implemented using Enline's consistent and tried methodology for deployment which is called Identity Connects™. Identity Connects is a highly effective identity management strategy, devised to ensure

that any organization is able to reduce costs while supporting the business more efficiently. It also leads to improved customer service, facilitates compliance with regulations, and enables companies to protect their reputation.

Enline prides itself on this meticulous approach, which ensures that the company's solutions increase security, improve access to information and reduce costs for its customers and partners. The methodology also ensures and provides a tangible return on investment.

REAL-WORLD USERS, REAL-WORLD EXPERIENCE, REAL-WORD CONSULTANCY

One process that separates Enline from its competitors is its philosophy of practicing what it preaches. The company offers advice and consultancy with respect to products and services based on first-hand experience of the solutions it sells. This real-world experience enables the company to tailor the advice, service and support to its customers' specific business needs and requests.

"Customers are now looking at how they can deploy cost effective solutions for home working, remote access or secure local access, be it through budgetary constraints or as a part of an overall approach to security and compliance," states Mike Nelsey, Enline's Managing Director.

In response to its customers demands and requirements, Enline started to trial

VASCO's IDENTIKEY internally. The internal trial formed part of a long term strategy to offer its customers IDENTIKEY as an alternative authentication solution.

INTRODUCING IDENTIKEY

IDENTIKEY is VASCO's well-established authentication server that provides network and application security while offering one-time password and e-signature capability. It provides authentication through RADIUS, on IIS-based applications and its SOAP interface enables the integration of strong authentication in virtually any web-based environment.

In keeping with the company's process of internally using the solutions it recommends to customers, Enline embarked on trialling IDENTIKEY, during which its SOAP interface was integrated with Computer Associates SiteMinder. Mike Nelsey added: "We've been delighted with its migration and general capabilities from the start."

Impressed by IDENTIKEY's performance and satisfied about recommending the solution to its customers, Enline then participated in the IDENTIKEY training program. Enline completed its training, to become an accredited IDENTIKEY Partner in the UK and now now offers IDENTIKEY to its customers and prospects, providing them with high quality service and after sales support in keeping with VASCO's global service standards.

LOWERING COSTS, LOWERING OVERHEADS

Designed to be easy to use, the solution is straightforward and scalable, and is able to accommodate the needs of both large and small customers. IDENTIKEY offers complete functionality and management features without the need for significant budgetary or personnel investments; at a time when all companies are looking to reduce costs, this ease of maintenance and low total cost of ownership presents Enline customers with a compelling proposition.

IDENTIKEY Server verifies authentication requests from standard RADIUS clients against a local database of users. Remote users can easily establish their identity quickly with an individually assigned DIGIPASS. The DIGIPASS device generates a unique one-time password that replaces insecure static passwords, to provide robust security to prevent man-in-the-middle attacks. Authentication and transaction validation functions can be integrated into existing web-based applications which entails that one DIGIPASS device can

be used for several applications, providing extra convenience for the user.

IDENTIKEY's licensing system has an eye to convenience, too. Its flexibility allows easy expansion for additional users and applications and can easily accommodate a company's changing needs and requirements.

A USER-FRIENDLY SOLUTION REDUCING HELP DESK INVOLVEMENT

Ease of use – another key factor for Enline's customers – has been addressed with the inclusion of an intuitive installation wizard, which guides users through the simple setup process from start to finish.

Furthermore, IDENTIKEY Server features a single web-based administration interface. This centralized management tool is accessible through any web browser from anywhere on the network, allowing for remote administration and presenting new opportunities for outsourced service providers.

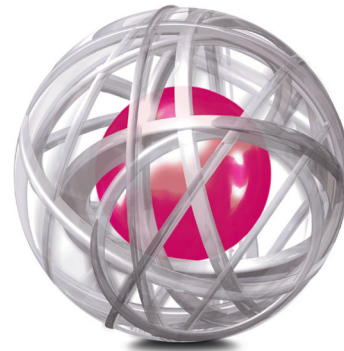
A built-in automated deployment functionality reduces help desk involvement. IDENTIKEY Server offers tools to facilitate a smooth rollout or migration from existing products. IDENTIKEY Server runs seamlessly on the existing infrastructure and does not require dedicated servers or appliances. Existing databases do not need to be replaced, as the data storage can be integrated in Active Directory or into a variety of ODBC-compliant databases.

COST SAVINGS AND MEASURABLE ROI

The solution is also very cost-effective, as Mike Nelsey explains. "The cost-benefit of VASCO's solution is highly compelling for such a high quality offering. This really is a case of "spend to save", as the return on investment is surprisingly quick."

IDENTIKEY has been received favorably at Enline. More end-users are being migrated to the solution. Those that have been using it for some time

have commented on its ease of use, and effortless manageability. Mike Nelsey summarized Enline's IDENTIKEY experience by stating that: "We're delighted at the prospect of having IDENTIKEY to protect our customers, their information and businesses, and we look forward to a thriving relationship with VASCO."



IDENTIKEY

Objective

Enline sought an alternative authentication solution for its customers, one that would be trialed in a real-world environment.

Challenge

To find an alternative authentication solution with a SOAP interface that would integrate seamlessly with Computer Associates Site Minder.

Solution

Enline deployed VASCO's IDENTIKEY server, enabling the company to speak with authority when consulting its customers about IDENTIKEY. Enline then embarked on a VASCO IDENTIKEY Training Program, to become an accredited IDENTIKEY Partner in the UK.

About Enline

Since 1985 Enline has been providing impartial and trusted advice on Information Security and Infrastructure solutions to hundreds of organisations in the public and private sectors. Enline's solutions are based upon technologies from the leading manufacturers and implemented using their consistent and tried methodology for deployment. They are proven to increase security, improve access to information and reduce costs for both their customers and partners by providing a genuine return on investment.

About VASCO

VASCO is a leading supplier of strong authentication and e-signature solutions and services specializing in Internet Security applications and transactions. VASCO has positioned itself as a global software company for Internet Security and designs, develops, markets and supports patented DIGIPASS®, DIGIPASS PLUS®, VACMAN®, IDENTIKEY® and aXsGUARD® authentication products. VASCO's prime markets are the financial sector, enterprise security, e-commerce and e-government.

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